



## 3 Benefits of Sourcing American-Made for Your Business

Did you know KEP is the ONLY manufacturer of natural rubber latex tubing in the U.S.A.? We are one of the few companies in our industry that can proudly claim that ALL our products are still made in the United States!

The *Made in the U.S.A.* stamp means a lot more than a label of origin. This marker of quality is something we're very proud of—but what does it mean for you?

High-quality products, timely deliveries and satisfied, long-term customers.

### Benefit #1 — American-Made Means High-Quality Products

KEP is dedicated to ensuring that the final products you receive are made to the exacting specifications you need and meet high standards of quality, and our domestic facilities and dedicated employees help us accomplish this for our customers.

[See more reasons why choosing KEP American-made products means quality.](#)

### Benefit #2 — Short Lead Times Thanks to Domestic Shipping

Choosing American-made means shorter lead times—days compared to weeks or even months when shipping your product from overseas. Overseas products require lengthy customs and import process and further delays could be caused by erratic global conditions.

[Read more about the ways we provide appropriate service and short lead times for our customers.](#)

### Benefit #3 — A Commitment to Customer Satisfaction

We think of ourselves as a service organization disguised as a manufacturing company. We share a genuine commitment to our customers, which is why we aim to make sure they are satisfied with their service and their product. We also are committed to working as a team to ensure all of our customers' needs are met.

Part of delivering the best American-made products is making sure our processes are efficient and streamlined to keep costs low, ensure quality, short lead times and satisfied customers. Since 2007 we've been dedicated to making [continuous Lean improvements](#) in our facilities to reduce our footprint, improve processes, and lead to increased quality.

Our dedication to customer satisfaction starts with the perfect prototype and ends with products being delivered on time, on budget and to client exacting specifications.

For your current or upcoming project, are you looking for Made in the U.S.A. quality, short lead times and a commitment to customer satisfaction? [ASK KEP!](#)

## ABOUT KEP



### **Kent Elastomer Products employees and their families say hi!**

This summer we had a picnic at Clay's Park to show appreciation for our employees in our Kent, Mogadore and Winesburg facilities. The weather was beautiful, the food was delicious, and we got to spend some great quality time with our employees and their families. We plan to carry on the tradition next year!

## THIS MONTH'S KEP CHALLENGE



### **Our Cross-Functional Teams Help Customers Meet Requirements**

Our cross-functional teams work with our customers to solve problems and reach goals—From designing the perfect prototype to changing and updating our processes and procedures in order to deliver the highest-quality products

that meet ALL our customer's requirements. We are up for any challenge to get the job done right.

See how we [updated our processes and procedures](#) in order to ensure one of our customer's products met FDA requirements in our Leader Views Blog.

Need to meet special requirements for your industry? [Ask KEP!](#)



## TEAM MEMBER SPOTLIGHT

### A star employee for 42 years and counting!

KEP is lucky to count Darlene Hines as a valued 42-year employee. Her commitment to excellence has helped keep our processing and assembly facility in Winesburg, OH operating to high standards. Darlene's great work ethic is just part of what makes her a great KEP team member.

KEP values dedicated employees like Darlene. Thanks again, Darlene, for your hard work. We hope to have you on our KEP team for many more years. Read more in our [Leader Views Blog](#) or in our [Meet the Team](#) section on our website.



## PRODUCT FEATURE



### KEP scores BIG fun on GAME DAY!

You wake up early to pick up the crew and then stop for a quick pick me up before you head over to the tailgate. You don't think about who makes the tubing to dispense the cream into your coffee cups at the gas station—but it's KEP.

You arrive to the tailgate as sounds of beer cans cracking open, cheers for your favorite team, and the smells of delicious food fill the air. You have plans on filling up on everything from burgers and brats to soft pretzels and nachos. The tubing that dispenses the cheese on your nachos and fills up your cup with a beverage—you probably won't think about it, but that's also KEP.

You're looking forward to the big game and everyone is prepared for kickoff, from the players to the first responders who take their place on the sidelines in case of emergency. This crew is ready with all their necessary supplies and kits which may include Free-Band non-latex tourniquets—and you guessed it! Those are KEP, too.

From the morning tailgate to the final score you can find KEP products helping facilitate game day! KEP products are essential to this industry and many more. Talk to us about how KEP quality and ingenuity can be part of your product, too. [Ask KEP.](#)



# NEWS



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